



**EUROPEAN
CLUSTER COLLABORATION
PLATFORM**
.eu

EU Cluster Participants Booklet

European Cluster Matchmaking Event: Thessaloniki

YOUR OPPORTUNITY TO ENGAGE WITH PEERS FROM ALL OVER EUROPE & THE BALKANS in the fields of creative & cultural industries, smart cities, aggrotech, automotive & the circular economy



13-14 September 2017

Center for Research and Technology Hellas, 6th km. Charilaou – Thermi Rd, 57001, Thermi-Thessaloniki

Thessaloniki Internatinal Exhibition & Congress Centre (TIECC) Nikolas Germanos, Hall C, 154 Egnatias Street, Thessaloniki

Matchmaking event promoting EU cluster-to-cluster partnerships organised by the European Cluster Collaboration Platform. This event is supported by the European Commission, DG Internal Market, Industry, Entrepreneurship and SMEs and the EASME.



CONTEXT

This mission is designed to support clusters as internationalisation support organisations for research institutions and companies, notably SMEs, in their mission to open up new markets and provide first relevant contacts to their members.

As part of a strategy aimed at promoting cluster internationalisation for the benefit of European SMEs, the Directorate-General for Internal Market, Industry, Entrepreneurship and SMEs of the European Commission (DG GROWTH) supports international cluster cooperation notably through the European Cluster Collaboration Platform, funded under the EU COSME Programme.

The European Cluster Collaboration Platform (ECCP) provides a wide range of information and services to facilitate the interaction between more than 570 clusters not only within Europe but also with third countries.

The ECCP facilitates also the organisation of international cluster matchmaking events held in Europe as well as in third countries. The organisation of specific matchmaking events is carried out in support of cluster organisations in their efforts to develop partnerships and business cooperation in European and global markets, for the benefit of their members. These matchmaking events seek to prepare the ground for practical cluster cooperation across borders and to make a more strategic use of transnational cluster cooperation.

The organisation of this matchmaking event is facilitated by the ECCP consortium led by inno TSD (France)



Content displayed on the following slides is based on the description provided by each cluster participant; the ECCP cannot be held responsible for its correctness.



13-14 SEPTEMBER 2017 | THESSALONIKI, GREECE

In cooperation with :



CERTH
CENTRE FOR
RESEARCH & TECHNOLOGY
HELLAS



CHORUS
The clean energy cluster



**KUĆA KLASTERA
CLUSTER HOUSE**
www.clusterhouse.rs



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OF NORTHERN GREECE

praxi»
help-forward network



corallia
helping innovators driving excellence

45 CLUSTERS

ALBANIA:

Agrinet

BULGARIA:

Cluster Sofia Knowledge City

Green Synergy Cluster

CASTR

Marine Cluster

CROATIA:

Inteligentna Energija

AEC Agricultural Equipment Cluster

FRANCE:

Aria Normandie

CATS

Cap Digital

GREECE:

Bioenergy and environmental cluster of Western Macedonia

Hellenic Mobile Cluster

CHORUS

Gi-cluster (Corallia)

Si-cluster

HUNGARY:

South West Hungarian Cluster

OMNIPACK Hungarian Cluster of Packaging Technology

ITALY:

Marche Manufacturing Cluster

LITHUANIA:

Užupis Creative Cluster Association

THE FORMER YUGOSLAV REPUBLIC OF MACEDONIA:

TTA Textile Cluster

MONTENEGRO:

Wine Cluster Montenegro

POLAND:

Silesian Aviation Cluster

ROMANIA:

Transylvanian Mechanical Engineering Cluster

Transylvania Energy Cluster

iTech Transylvania

Green Energy Innovative Biomass Cluster

ROSENC

IT Brasov

Transylvania Textile & Fashion Cluster

Rovest Cluster

Agropro Oltenia Cluster

SERBIA:

Serbian Automotive Cluster

ECOPANONIA

ECAAP

Klaster Facts Serbia

Cluster agro start up Serbia

Activator Cluster

Urban Planning cluster

SLOVENIA:

Construction Cluster of Slovenia

SPAIN:

Citizen Smart City Murcia

Agrofood Murcia

MLC ITS Euskadi

Cluster Energia Valencia


SWEDEN:

Future Position X


UK:

Cambridge Tech

Thematics (clickable)



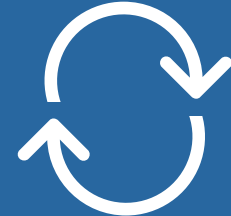
CREATIVE
INDUSTRIES




AGROTECH



AUTOMOTIVE
/ MOBILITY



CIRCULAR
ECONOMY



SMART CITY



CREATIVE INDUSTRIES



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clusters

Activator Cluster



Serbia

- **Year of creation:** 2016
- **N° of members:** 172
- **Cluster mission:** The cluster is focused on the verification and scaling of an innovative model for entrepreneurial employment of young people in the cultural sectors in Southern Serbia. The model is based on a combination of the following elements: Empowering individual preferences for applying universal behavioural rules; Strengthening internal motivation; Developing mutual cooperation on the principle of reciprocity; Strengthening self-regulation on the principle of feedback.
- **Participation objectives:** Activator's goals in taking part in this mission are to discover new opportunities for strengthening the role of clusters and the Triple Helix Model in transition conditions, to establish contacts that include the perspective of project cooperation and to affirm the potential of clustering for the creation and implementation of innovative approaches to the employment of young people .



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CREATIVE
INDUSTRIES

Cap Digital



France

- **Year of creation:** 2006
- **N° of members:** 1010
- **Sector of activity:** ICT & Digital Transformation
- **Cluster mission:** Cap Digital was created as a result of a public policy for the development of economic sectors with strong growth potential located in the same geographical area. Since 2009, the cluster has been implementing the Paris Region's strategy for digital content and services, supporting innovative SMEs in this field. Their 1000 members are primarily innovative SMEs but also major universities, higher education establishments, research labs, and corporations focused on a specific technology-driven industry (Triple helix cluster). Their members represent French digital industry's most active players.
- **Participation objectives:** Cap Digital is helping its members to access new markets and to collaborate with foreigner partners. Participating in the mission will have several benefits: meet new potential partners, particularly in the framework of European projects; share good experiences and lessons learnt as a Gold excellence cluster; communication about the New European Media Initiative in which it is taking part; etc...



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<http://www.capdigital.com/>


CREATIVE
INDUSTRIES

CLUSTER AQUITAIN DU TRANSMEDIA STORYTELLING (CATS)



France

- **Year of creation:** 2015
- **N° of members:** 6
- **Cluster mission:** The CATS (Cluster Aquitain of Transmedia Storytelling) brings together professionals from cinema, audiovisual, animation, video games, internet and multimedia industry. The activity contributes to the dynamism of the region and to its national and international influence.
- **Participation objectives:** The ability to connect with clusters at a European level will give members new opportunities, notably: visibility on a European scale, possibility to create new partnerships through projects, etc.



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www.le-cats.fr



CREATIVE
INDUSTRIES

Klaster Facts



Serbia

- **Year of creation:** 2010
- **N° of members:** 26
- **Sector:** fashion design, textiles
- **Cluster mission:** Klaster Facts is a cluster active in the fasion and textiles industries.
- **Participation objectives:** Klaster acts are looking for partners of some EU Creative cluster to particape in EU projects. They are looking to develop skills, competences and know-how, including how to adapt to digital technologies,for international cooperation, organise international cultural activities, such as touring events, exhibitions, stimulate interest in, and improve access to, European cultural and creative works.



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www.clusterfacts.org.rs



CREATIVE
INDUSTRIES

GI-cluster



Greece

- Year of creation: 2011
- N° of members: 57
- **Cluster mission:** gi-Cluster is the first creative industries cluster established Greece. It is comprised of small and large companies, academic and research institutions, all involved in the Gaming and Creative Technologies and Applications Industry and forms a domestic, industry-led value-chain developing high-tech, state-of-the art competitive products for the international market, as the sole organized effort to build upon Greece's unparalleled competitive advantage and leverage the existing talent, targeting particularly the Cultural & Tourism Industries.
- **Participation objectives:** GI-cluster is looking for: 1) available assets for sharing: gi-Cluster members own valuable assets (e.g. specific technology skills and competencies), the sharing of which other cluster organisations or SMEs can prove beneficial for both; 2) formal networks: On the basis of contractual relationships among members, such as strategic alliances and joint-ventures.



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<http://www.gi-cluster.gr>



ROVEST Cluster



Romania

- **Year of creation:** 2016
- **N° of members:** 17
- **Sector of activity:** business services
- **Cluster mission:** Rovest is a business consultancy created in 2016.
- **Participation objectives:** ROVEST wants to explore and establish intra-European cooperation for the benefit of their members, notably SMEs, and facilitate and support internationalisation through their cluster for their members in circular economy and creative industry. On the other hand they want to established a common ground in Balkans and the Danube Region for all the actors and stakeholders. They want to develop in their geographical area, smart cities concept even for small local authorities (under 70.000 inhabitants). More largely, they intend to be involved in European Strategic Cluster Partnership.



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<http://www.rovest.eu>



CREATIVE
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TTA Textile Cluster



Former Yugoslav Republic of Macedonia

- **Year of creation:** 2003
- **N° of members:** 95
- **Sector of activity:** textiles, fashion
- **Cluster mission:** The Textile Trade Association - Textile Cluster (TTA-TC) is a nonprofit organization established by leading companies in the Macedonian textiles and garment industry,
- **Participation objectives:** TTA would like to participate in the event to meet clusters or companies from creative industries with whom they can exchange experience or initiate cooperation among clusters or among cluster members by sharing cluster members databases. They also expect to find cluster partners with whom they can prepare applications for EU projects.



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<http://www.tta.org.mk>

Transylvania Textile & Fashion Cluster for Clothes



Romania

- **Year of creation:** 2013
- **N° of members:**
- **Sector of activity:** cultural & creative industries - fashion
- **Cluster mission:** The vision of the Transylvania Textile & Fashion cluster is to create an environment in textile and clothing industry in the Central region, where through the formation of a system of relationships and a value chain, the sustainable development of the region can be established.
- **Participation objectives:** TTFC believes important cross-sectoral collaboration can be built between the agrotech, automotive and textile industries, and wishes to enter into collaboration with clusters in the aforementioned categories.



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<http://www.transylvaniatextile.com/>



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Užupis Creative Cluster Association



Lithuania

- **Year of creation:** 2010
- **N° of members:** 11
- **Sector of activity:** ICT, mobility
- **Cluster mission:** Association Užupis Creative Cluster (further Cluster) is a non-profit limited liability public entity, established in 2010. Cluster is operating in simulation games field. Užupis' ambition is to become the most successful cluster in Lithuania, a leader in social educational simulation games in Europe.
- **Participation objectives:** Užupis are looking for clusters and companies to cooperate in their sectors of activity and cross-sectoral projects, to merge interests and prepare international projects for EU funding. They would also appreciate meeting experts, clusters facilitators, and ECCP representatives to exchange ideas and opinions.



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<http://ucc.lt>


CREATIVE
INDUSTRIES

AGROTECH



7
clusters

Agrinet



Albania

- **Year of creation:** 2005
- **N° of members:** 150
- **Cluster mission:** Agrinet is focused on agri- mechanization and fruit processing. They support producers with new techniques on production , processing and mechanisation.
- **Participation objectives:** Agrinet considers the matchmaking event as a very important activity where their organization will find a place to meet partners. During the event their organization will try to set up new contacts and possible cooperation with different partners, and will also look to exchange the experiences, successful initiatives and success stories from different partners.



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www.agrinet.al



AGROTECH

Klaster poljomehanizacije (Agricultural Equipment Cluster) - AEC



Croatia

- **Year of creation:** 2009
- **N° of members:** 23
- **Cluster mission:** The cluster's objectives are to achieve profitable growth in the production of innovative, high-quality specialized products of agricultural machinery and equipment, as well as services for sustainable and environmentally conscious approach to agricultural production.
- **Participation objectives:** The cluster is looking for production cooperation and participation in EU projects.



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www.klaster-poljomehanizacije.hr



AGROTECH

Agrofood Murcia



Spain



AGROTECH

- **Year of creation:** 2011
- **N° of members:** 40
- **Cluster mission:** AGROFOOD is a non-profit foundation that promotes innovation in all agrofood value chain of the Murcia Region. It includes more than 40 associates companies and works for more than 500 enterprise of all productive Agro-food sectors, such as agriculture, canned vegetables, juices, citrus derivatives, olives and pickles, frozen meat, fish, and other alcoholic beverages.
- **Participation objectives:** Agrofood Murcia is interested in following research, technological and innovations cooperation with respect to efficient use of water, efficient use of energy, efficient use of raw materials.



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www.agrofoodmurcia.com

Agropro Oltenia Cluster



Romania

- **Year of creation:** 2013
- **N° of members:** 24
- **Sector of activity:** agrofood
- **Cluster mission:** Agropro Oltenia is a cluster active in the agrofood sector. The cluster was part of the project LAGs - „Local Action Groups for better EU Communities”, financed through the Europe for Citizens Programme.
- **Participation objectives:** Agropro Oltenia considers this event a good opportunity to develop their cluster by extending their contact and vision as well as a chance to exchange good practices within clusters for their members company and research actors. They are looking for partners in agrofood and related sectors to exchange practices and develop future projects.



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<http://www.adroltenia.ro/>



AGROTECH

Cluster Agrostartup



Serbia

- **Year of creation:** 2009
- **N° of members:** 48
- **Sector of activity:** agrofood
- **Cluster mission:** Cluster Agrostartup is committed to providing a better business environment for its cluster members active in agriculture in the process of strengthening competitiveness and establishing the profitable position on both local and foreign markets.
- **Participation objectives:** Cluster Agrostartup is looking for project-based C2C partnership building, cluster-based transnational SME trade collaboration, advocacy for better cluster development environment.



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<https://www.clustercollaboration.eu/cluster-organisations/cluster-agro-start>



AGROTECH

ECAAP



Serbia

- **Year of creation:** 2014
- **N° of members:** 36
- **Sector of activity:** Smart city, agrotech, environment, circular economy
- **Cluster mission:** The mission of ECAAP is to develop the rural and touristic potential of the regions of Serbia.
- **Participation objectives:** ECAAP is looking for partners active in rural and touristic development from the Balkans and Europe. More specifically, ECAAP is looking to exchange experiences, knowledge transfer and the possibilities of technological assistance in the production of their members, as well as the potential to open new markets.



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https://www.facebook.com/BIO-ADRIA-ALPE-Pannonia-345705835583629/?ref=aym_homepag

[e_panel](#)



Wine Cluster Montenegro



Montenegro

- **Year of creation:** 2007
- **N° of members:** 350
- **Cluster mission:** The mission of the Association of winemakers and growers of Montenegro is to represent the interests of growers and winemakers at national and international level and organize/manage their joint efforts to improve quality standards of produced wine and grapes. Their mission is to build networks with other clusters from the region for potential cooperation and application for some of the calls, for example, COSME, CBC or regional calls. It is very important for the cluster to establish international cooperation for the future development of some wine tourism routes.
- **Participation objectives:** Wine Cluster Montenegro has 350 members and 10 SMEs offering open calls for cooperation with other clusters from different sectors: tourism, agriculture, food production. They are highly interested both in EU and research project cooperation.



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www.cgvinari.me

AUTOMOTIVE / MOBILITY



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clusters



AUTOMOTIVE
/ MOBILITY

Aria Normandie



France

- **Year of creation:** 2006
- **N° of members:** 100
- **Cluster mission:** ARIA Normandie is focused on the development and sustainability of the automotive industry in its region. Increasingly, it is covering author industrial domains.
- **Participation objectives:** ARIA wishes to find partners, from Europe (and from third countries) to transform their projects into reality. They are looking to get other perspectives in other markets on their projects and eventually begin cooperation activities.



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www.arianormandie.com



Bulgaria

CASTRA

- **Year of creation:** 2010
- **N° of members:** 21
- **Cluster mission:** CASTRA's mission is to drive the research, innovation, technology and business applications developments in the aerospace sector, to inspire and motivate the interest and activities of the public, academic and SME bodies, and to support the organisations – members of the cluster.
- **Participation objectives:** The objective of CASTRA is to establish contacts with international partners for a win-win business cooperation initiative, including contacts with potential investors in the aerospace sector, ICT and related technology areas.



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www.castra.org



Greece

- **Year of creation:** 2016
- **N° of members:** 15
- **Sector of activity:** renewable energy
- **Cluster mission:** CHORUS Cluster is a newly established Clean Energy Cluster with the mission to bring together companies and research entities located mainly in the geographical area of Northern Greece, aiming at establishing an ideal collaborative environment in order to create growth, innovation and sustainability for the benefit of its member companies, the local society and the national economy. Cluster's member companies target international and domestic industries, businesses and communities that envisage to scale back their environmental impact, to cut down their energy costs, to advance their production / processes as well as to create added value for their products and services.
- **Participation objectives:** CHORUS aims to promote their cluster since it is a quite new initiative and therefore not well known across the EU cluster ecosystem. To this end they expect to enlarge their network of possible cluster partners towards new projects development and collaboration frameworks. On the other hand targeting directly to the benefit of our members, they plan to promote their business profiles to selected cluster entities in order to investigate ways of collaboration for each one of them. They also plan on exploiting the significant advantage of proximity to the event, since CHORUS is located at Thessaloniki.



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www.choruscluster.org

Hellenic Mobile Cluster



Greece

- **Year of creation:** 2011
- **N° of members:** 70
- **Sector of activity:** mobility technologies
- **Cluster mission:** The Hellenic Mobile Cluster aims to increase the international competitiveness of its members, stimulate the development of new, innovative and competitive products and services as well as produce economies of scale which could be achieved with the close cooperation between the different parties of the so called triple helix (universities, research centers and industry). The Hellenic Mobile Cluster aims to develop and exploit competitive and innovative products and services with high added value which could lead to an international recognition. It is a knowledge-based cluster which includes enterprises, and research and academic institutions stemming mainly from the region of Attica and is also specialized in innovative activities with a strong orientation in the global market.
- **Participation objectives:** The Hellenic Mobile Cluster (HMC) strives to increase the international competitiveness of its members, to enhance the development of innovative and competitive products and services, as well as to create economies of scale that could be achieved through the close cooperation among the various groups of the so-called triple helix (universities, research centers and enterprises). The task of the members responds to the present entrepreneurial, technological, economic and social challenges. Hellenic Mobile Cluster contributes significantly to the development of all possible synergies amongst its members, as well as to the utilization of their competitive and innovative products and services, which will lead to international recognition.



HMC.facilitator@hamac.gr



<http://www.hamac.gr/>



AUTOMOTIVE
/ MOBILITY

Marche Manufacturing Cluster Association



Italy

- **Year of creation:** 2013
- **N° of members:** 50
- **Cluster mission:** Marche Manufacturing Cluster Association (MMCA) is a public-private partnership composed of different subjects, Universities, Research Institutes and Local Companies mainly. They cooperate and work together to collect and study the needs of the manufacturing production, which is always more oriented towards a smart, mechanized, efficient, eco- friendly and people-oriented cooperation. It was officially set up in July 2013, with the aim of connecting the local production needs with the policies of our Region, the Marche, to support innovation, research and development.
- **Participation objectives:** Cluster ACMM is looking for partnership in the mobility sector. The 40% of our associate companies are very interested in this area. Some of them specifically produce components for the electronic mobility. Others have specific business unit in the area of transport, offering solutions for transport and railways network. Since 1990, these companies have been implemented the mobility system through innovative approaches and solutions. They can offer skills and expertise to other similar companies and they can work together to participate in European projects. The event will be the best opportunity to meet other clusters with the same typology of associate members. We can work together to share know-how, expertise and solve similar problems.



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<http://www.marche-manufacturing.it/it>



AUTOMOTIVE
/ MOBILITY

Marine Cluster Bulgaria



Bulgaria

- **Year of creation:** 2007
- **N° of members:** 22
- **Sector of activity:** marine technologies, blue growth, mobility
- **Cluster mission:** MCB consolidates the efforts of all sectors of the maritime economy in Bulgaria. The Cluster catalyses the creation of favourable conditions for development and enhancement of the competitiveness of the blue economy by introducing new organizational, product, market and technological solutions, training, implementation of best practices, as well as its promotion at national and international level.
- **Participation objectives:** MCB hopes that the participation in the mission will give them the opportunity to meet clusters from different countries and to exchange ideas, good practices for future collaboration. The contacts with clusters and business operating in different sectors will be helpful in development of common business activities. Their members could benefit to diversify their activities, to find partners.



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www.marinecluster.com



AUTOMOTIVE
/ MOBILITY

Serbian Automotive Cluster



Serbia

- **Year of creation:** 2010
- **N° of members:** 52
- **Cluster mission:** The cluster acts as the central network of automotive parts and components manufacturers in Serbia, who have become part of international supplier chains.
- **Participation objectives:** The members of the cluster are national and international companies representing over 10,000 employees in Serbia. These companies produce seats, plastics components, metal parts, rubber seals, glass, spring, electronics, aluminium profiles, lighting systems, ICT for automotive industry etc. All of them need more contacts and relationships with other companies all over Europe. On the conference AC Serbia representative will try to establish new contacts for our members. This conference will permit the cluster to develop new partnerships, and also acquire new knowledge about automotive industry, smart cities and mobilities and transfer the knowledge to their members.



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AUTOMOTIVE
/ MOBILITY

Silesian Aviation Cluster



Poland

- **Year of creation:** 2006
- **N° of members:** 50
- **Cluster mission:** The mission of Silesian Aviation Cluster is to create the conditions of strong and durable cooperation between the aviation and automotive companies and institutions that have direct and indirect impact on the development of the industry, business environment institutions, financial institutions, institutions of science and R & D.
- **Participation objectives:** SAC is interested in participating in this cluster matchmaking event to pursue internationalization activities and find for cluster partners to establish good cluster cooperation. The main mission objective is to find partners connected to their main fields of activities during this event and establish long-term collaboration.



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www.aerosilesia.eu



AUTOMOTIVE
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South West Hungarian Engineering Cluster (SWEC)



Hungary

- **Year of creation:** 2011
- **N° of members:** 29
- **Cluster mission:** The Cluster has been collaborating for over 5 years for the achievement of collectively determined goals, which are external market cooperation, the strengthening of the Cluster's internal market, the facilitation of collective capacity utilization; the development of intermediate and advanced level engineering vocational training, the suitable development of dual education; the development and operation of a platform for the exchange of experiences and information; development of shared innovative products; networking, meaning the development of professional connection systems with further sectors and clusters; the facilitation of collective procurement in the areas of energy, materials, services; the strengthening of collective appearance and representation in Hungary and internationally; as well as firm collective lobbying.
- **Participation objectives:** The objective is for SWEC to get deeper insight to European and Balkan automotive, agrofood clusters and city and mobility industries and to foster cooperation between SWHEC and the above mentioned relevant clusters and to introduce Hungarian industrial market and machinery companies to the different industry sectors. The objective is also to get best practice information about engineering education and vocational training in the different countries. They would like to share their experience in connection of dual engineering education,; to find opportunity for distribution agreements ; to analyse cooperation fields, and to find possibilities for developing new common products, to explore possible common areas of interest for cooperation and complementarities, in terms of sectoral value chain, and market focus of their SMEs and other companies; to participate in 82nd Thessaloniki International Fair; to know regulations including required standards, government policies, import regulations, monitoring agencies and tax conditions.



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AUTOMOTIVE
/ MOBILITY

Transylvanian Mechanical Engineering Cluster - TMEC



Romania

- **Year of creation:** 2015
- **N° of members:** 29
- **Cluster mission:** TME Cluster main aim is to promote among SME's the concept, purpose and advantages of joining a cluster in this region and in the automotive sector and other related sectors.
- **Participation objectives:** TMEC is looking for partners who are active in the automotive industry in order to make the first steps to form a partnership in this field in the SEE region. We have good practices which can help Cluster organisations and SMEs to be more innovative and competitive in the future. We are looking to form a partnership with a focus on forming researchers in industrial engineering and to bring together researchers from these clusters. The main purpose of this partnership would be to bring engineering closer to youth and to form hubs around technical universities where researchers, companies and students can come together in order to solve problems initiated by the cluster organizations (we can call them innovative workgroups).



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AUTOMOTIVE
/ MOBILITY

Si-cluster



Greece

- **Year of creation:** 2008
- **N° of members:** 50
- **Sector of activity:** Aerospace
- **Cluster mission:** The gold-labelled Greek Space Technologies and Applications Cluster (si-Cluster) is an emerging, industrially-led and user-driven innovation cluster in Greece, with a sizeable potential to compete worldwide in the challenging and fast-growing sector of aerospace technologies and applications. It was established in 2008 as a joint initiative between Corallia (www.corallia.org), the cluster organisation, and the Hellenic Association of Space Industries (www.hellenic-asi.org) and is expanding rapidly, not only its industrial base, but also its cooperation ties with all the innovation ecosystem actors, bringing together the majority of the stakeholders of the space sector in Greece, including academia, research institutes, European, regional and central governmental and other stakeholders involved in this demanding technological field, with vision to sustain a world class cluster and mission to place Greece amid the countries which currently develop cutting edge space technologies and applications with a high international visibility, capable of developing and attracting high impact research, development and innovation and business activities.
- **Participation objectives:** The si-Cluster is one of the three European Gold Labelled clusters in Aerospace and can represent the best face of the European aerospace sector. The si-Cluster also participates in the SPACE2ID strand1 ESCP and is responsible for the whole internationalisation strategy and roadmap of the ESCP. SPACE2ID seeks to diversify space technologies in Mobility, Energy, Logistics, Creative Industries and Agriculture. Since the context of this Matchmaking Mission is the creation of new value chains in creative industries, multimedia, e-gaming, smart city, mobility and automotive industries by exploring Cross-Sectoral and Inter-Cluster Opportunities, the main participation objective is to establish solid and long-term cooperation agreements with other members of European Strategic Cluster Partnerships (ESCP) and create new links with other clusters in various domains.



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AUTOMOTIVE
/ MOBILITY

CIRCULAR ECONOMY



13
clusters

Bioenergy and environmental cluster of Western Macedonia



Greece

- **Year of creation:** 2014
- **N° of members:** 34
- **Sector of activity:** Smart cities, mobility, bioeconomy
- **Cluster mission:** CluBE is developing R&D and business activities in the fields of bioenergy and environment, in order to reinforce bio, green and circular economy in the region and the neighboring area.
- **Participation objectives:** Looking to network with other cluster and network organisations and explore potential synergies in the interface of our activities (bioenergy, circular economy, environment) with other sectors and fields.



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www.clube.gr



CIRCULAR
ECONOMY

Cambridge Clean Tech



United Kingdom

- **Year of creation:** 2011
- **N° of members:** 300
- **Sector of activity:** Clean energy
- **Cluster mission:** CCT's vision is to establish Cambridge as a leading cleantech community in Europe. They will achieve this through their mission of enhancing the area's global competitiveness by co-ordinating, supporting and promoting commercial opportunities for their members. With the worldwide reputation of Cambridge as a source of technology innovation, already some 500 earlier-stage innovators in the vicinity and more established environmental businesses around Peterborough, this area is a natural home for joined-up clustering and self-support.
- **Participation objectives:** CCT is interested in meeting other clusters in their field.



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CIRCULAR
ECONOMY

Construction Cluster of Slovenia



Slovenia

- **Year of creation:** 2004
- **N° of members:** 50
- **Sector of activity:** Construction
- **Cluster mission:** CCS is an innovation cluster. The main goal of the cluster is to improve domestic and international competitiveness of its members through commercial cooperation and networking, R&D and innovation, education, training and policy action. The cluster was established in 2004. SGG is aimed at the broad scope of companies with a wider field of building and construction, especially for energy efficient and sustainable construction and renovation of buildings, new materials, products and services, and business models - but also all the other organizations that are related to construction or to sustainable development of the built environment, green, and circular economy. CCS is a member of European Construction Technology Platform and of the E2B association (Energy Efficient Buildings).
- **Participation objectives:** SGG is the coordinator of ECCA ESCP4i partnership. The main objective of the ECCA project is to establish European Circular Construction Alliance (ECCA), an EU wide metacluster as a long term European Strategic Cluster Partnership (ESCP) supporting clusters and business network organizations, their SMEs and other cluster members collaborating for innovation, market-uptake, and marketing of competitive products, services and technologies in the field of circular construction and support SMEs in global competition. At the moment 20 cluster and some other organisations joined the ECCA alliance to be supported in their internationalisation activities. Further clusters and their members (SMEs) are welcome if competent to offer competitive circular construction solutions.



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CIRCULAR
ECONOMY

ECOPANONIA

 Menu



Serbia

- **Year of creation:** 2011
- **N° of members:** 36
- **Sector of activity:** Smart city, agrotech, environment, circular economy
- **Cluster mission:** The mission of the cluster is to help its members continue to upgrade their technological, financial, commercial and other knowledge ; familiarize with successful local and foreign business experiences; apply environmental standards and regulations in their business practice; raise the level of competitiveness of their products /services and business efficiency; effectively promote and successfully place their products and services; develop business capacities and provide sustainability for their business.
- **Participation objectives:** Objectives of the cluster joining the mission will include: internationalisation of cluster activities, link iwth other clusters, joint work in the future, cross sectoral activities, entering new markets, partnerships for projects, new knowledge, new points of view, joint research, joint labs, joint incubators, accelerators.



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ENERGY CLUSTER OF THE VALENCIA REGION



Spain

- **Year of creation:** 2010
- **N° of members:** 30
- **Sector of activity:** Smart mobility
- **Cluster mission:** The Energy Cluster of Valencia Region is an association with the mission of improving competitiveness through innovation in the energy, water and environmental sector companies by facilitating an industry-driven collaboration along the value chains and seeking partnerships. The Cluster's goal is to contribute to the positioning of the Valencia Region as one of the European references in the energy, water, environment, technology and innovation fields.
- **Participation objectives:** The cluster aims to introduce itself and its activities to potential new partners and open new synergies, alliances and collaborations with other clusters and/or organizations. They also believe that this event is a unique opportunity to boost international contacts, explore possible common areas of interest for cooperation and complementarities, in terms of sectoral, value chain, and market focus as well as for establishing cooperation.



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Green Energy Innovative Biomass Cluster



Romania

- **Year of creation:** 2011
- **N° of members:** 70
- **Sector of activity:** green waste, renewable energy
- **Cluster mission:** Green Energy Innovative Biomass Cluster has been founded in 2011 with the aim to raise the interest towards the production and utilization of the solid biomass, the most important renewable energy source in Romania. The mission of the cluster is to link businesses, research organizations, universities and public administration in order to enhance cooperation, stimulate innovation, spread knowledge in the field of the solid biomass, the most important renewable energy source in Romania.
- **Participation objectives:** Green Energy Innovative Biomass Cluster is looking to join new cluster networks, take part in projects, provide information, organise study tour for their members and identify financial resources for the cluster management organization



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Green Synergy Cluster



Bulgaria

- **Year of creation:** 2011
- **N° of members:** 35
- **Sector of activity:** Smart city, circular economy
- **Cluster mission:** The Cluster was formally established in 2003. The Cluster is a business building community, intended to maintain cooperation among its members and create economic advantages, with respect to business ethics.
- **Participation objectives:** In pursuing its mission to promote natural resource efficiency and to take part into the transition towards sustainable energy, Green Synergy Cluster seeks synergies with other organisation for establishment of long term partnerships, development and implementation of joint energy and R&D projects, preparing joint proposals under Horizon 2020 programme, COSME programme, Erasmus + and other. The cluster seeks cooperations for the benefit of its members, with the aim to open up new markets, develop new value chains and provide valuable contacts. The cluster will also seek niches for collaboration and possibilities of signing MoU with other business entities.



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CIRCULAR
ECONOMY

Inteligentna Energija



Croatia

- **Year of creation:** 2009
- **N° of members:** 50
- **Sector of activity:** renewable energy, smart mobility
- **Cluster mission:** Inteligentna Energija is a business network of SMEs that contribute to strengthening RES industry and energy efficiency with their creative approach. The mission of the cluster is to create new green jobs in areas of hydro energy, solar energy, biomass, etc.
- **Participation objectives:** Inteligentna Energija is mostly looking for partners in marketing, especially market research worldwide as well as a knowledge missing in the field. They offer partnerships in developing and producing of HW and SW needed for pilots projects as well as customers.



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iTech Transylvania



Romania

- **Year of creation:** 2013
- **N° of members:** 73
- **Sector of activity:** smart cities, creative industries, mobility technologies
- **Cluster mission:** iTech Transylvania cluster by ARIES aims at facilitating cooperative projects between its members, between its members and other companies/organizations from Romania and abroad, supporting innovation, providing technical and soft skills trainings for the employees of its member companies and creating a base of knowledge and trainers for running collaborative projects in ICT field. *ARIES Transylvania* is the largest and most influential organization created for the IT&C industry in Romania, with more than 250 member companies, educational institutions, and support organizations. Also, ARIES through its subsidiaries- Bucharest, Transylvania, Timisoara, Craiova, Brasov and Iasi is considered the largest association of its kind in Southeast Europe.
- **Participation objectives:** iTech Transylvania cluster by ARIES T is interested in participating in this cluster matchmaking session in order to promote the cluster and its members, to explore possible common areas for cooperation with participating clusters from all over Europe, to find new collaboration opportunities for the cluster entity and its member companies. Its member companies are interested to collaborate in research, innovation area and smart city solutions, covering a wide range of verticals.



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CIRCULAR
ECONOMY

MLC ITS Euskadi



Spain

- **Year of creation:** 2005
- **N° of members:** 98
- **Cluster mission:** Green Energy Innovative Biomass Cluster has been founded in 2011 with the aim to raise the interest towards the production and utilization of the solid biomass, the most important renewable energy source in Romania. The mission of the cluster is to link businesses, research organizations, universities and public administration in order to enhance cooperation, stimulate innovation, spread knowledge in the field of the solid biomass, the most important renewable energy source in Romania.
- **Participation objectives:** MCL ITS would like to share its main objectives and working areas following the Basque Government's launch of the Sustainable Mobility Plan. The cluster is also looking to share experiences and to create new relationships with clusters in the delegation. They are looking for clusters active in logistics 4.0, platforms for collaborative logistics and added value services, Upgrade/Modernization of logistics nodes and connection to the tent corridors, Electromobility, New Mobility concepts and business models for passengers and goods such as MaaS or last mile distribution practices in cities.



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ECONOMY

OMNIPACK First Hungarian Cluster of Packaging Technology



Hungary

- **Year of creation:** 2003
- **N° of members:** 29
- **Sector of activity:** Packaging
- **Cluster mission:** The Cluster was formally established in 2003. The Cluster is a business building community, intended to maintain cooperation among its members and create economic advantages, with respect to business ethics.
- **Participation objectives:** Since its foundation, the cluster pays growing attention to international presence, in its business development, partnership, research projects, etc. In the last few years we joined several regional cooperation's, and as we laid down in our strategy, we joined international project. Both our research actors, i.e. University of Óbuda and our SMEs involved in R&D activities would benefit from attending this event, because we proactively seek partners to jointly develop our research goals. We also have KPIs regarding international presence, so we have great expectations attending it.



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The Romanian Sustainable Energy Cluster – ROSENC



Romania

- **Year of creation:** 2011
- **N° of members:** 63
- **Sector of activity:** Renewable energy
- **Cluster mission:** The common aim of the ROSENC association is to promote Romania, the West Region and Timis county as leader in the fields of renewable energy, energy efficiency and the new sustainable energy fields; to participate in international networks as partner or coordinator in projects which concern member organizations competitiveness raising through national and international cooperation.
- **Participation objectives:** ROSENC wishes to enlarge its international partnership database, creating new international opportunities for their members. They are also looking to expand their sectors of activities, in line with their members needs and also with the areas that this mission will tackle, like: smart city, agrotech, mobility. In this respect, they consider this mission as an opportunity for their members to engage with other actors in the sector and learn how to apply best practices in a national and regional context (know-how transfer). Furthermore, the mission offers the cluster the possibility to join new projects that will help both SME's and Academia members to gain other experiences and enlarge their vision, with one that fits European context better.



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Transylvania Energy Cluster



Romania

- **Year of creation:** 2011
- **N° of members:** environmental industries, smart cities, mobility technologies
- **Sectors of activity:** Smart cities, mobility, circular economy
- **Cluster mission:** TREC is a platform for R&D driven innovations in the field of smart cities, clean energy, sustainable communities, green and smart buildings alternative energy, renewables, energy efficiency and advance environmental technologies and environment protection
- **Participation objectives:** TREC aims at building up strong consortia for EU-Horizon 2020 and Danube Interreg calls, interlinking and focusing our profound competencies from the regions.



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CIRCULAR
ECONOMY

SMART CITY



5
clusters

Citizen Smart City Murcia



Spain

- **Year of creation:** 2016
- **N° of members:** 25
- **Sector of activity:** smart cities
- **Cluster mission:** The mission of the cluster is to boost the competitiveness of regional organisations in the field of smart cities while promoting efficiency, sustainability and welfare in cities and towns.
- **Participation objectives:** There are many possibilities for shaping cooperation regarding the sort of companies, business, markets to tackle, etc. Some opportunities for cooperation include finding local partners, writing joint International Call for Tenders, Joint Venture, Cross-Selling, in kind contributions (sharing taskforce expertise, engineering...), common marketing actions (trade fairs, etc).



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SMART CITY

Cluster Sofia Knowledge City



Bulgaria

- **Year of creation:** 2016
- **N° of members:** 27
- **Cluster mission:** The vision of Cluster Sofia Knowledge City is to be the promoter and active participant in the process of transforming Sofia from a traditional administrative capital into an Knowledge City that builds and maintains a sustainable high quality of life and good governance by supporting the development of on innovation and knowledge based business. Its mission is to bring together the efforts of the knowledge intensive sectors with those of the municipality, the scientific, R&D, educational and financial organisations for realisation of this concept through the implementation of the Strategy for Smart Specialisation of Sofia.
- **Participation objectives:** This mission will represent a great opportunity to become aware of innovation and technology development framework in other countries, receiving information on numbers of actors with different competences and roles. Their cluster's members are involved in the smart cities technologies and creative industries, during the matchmaking event they will seek possibilities to meet other clusters focused on smart cities technologies or knowledge based concept development. This will help exchange ideas and good practice and will open a possibility to get more details on knowledge city topics to develop in the future.



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SMART CITY

Future Position X



Sweden



SMART CITY

- **Year of creation:** 2006
- **N° of members:** 35
- **Sector of activity:** Smart city, cultural and creative industries
- **Cluster mission:** The Cluster was formally established in 2003. Its founding members were in difficult position and they believed that cooperation would bring them better results. After Hungary gained membership in the EU, the appearance of stronger and larger competitors was to be expected. To readily expect this upcoming threat was their highest priority. Taking into consideration the altering market conditions and the turbulent economic environment, the members gradually configured their strategy. Such changes are expected at present, so rewriting the strategy is a possibility. The Cluster is a business building community, intended to maintain cooperation among its members and create economic advantages, with respect to business ethics.
- **Participation objectives:** The objective for Future Position X is to establish cooperation and/or partnership with other prominent international clusters to improve their strategic work (connected to SDG#3 and SDG#11). Their aim is to create opportunities for their members and to strengthen their capacity in the area of Smart City Health and Well-being. They are interested in partnerships, cooperation and projects within the areas of smart cities, e-health, IoT connected to health, ICT, GIS and geospatial information connected to well-being, gameification, creative digitalization, creative urban planning. They are also searching for partners involved in Open Labs, reality labs, participant based research, civic participation and citizen dialogue. Clusters promoting and/or engaged in Smart City planning and implementation, connected to health and well-being, are of particular interest to the organisation.



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IT Brasov



Romania

- **Year of creation:** 2013
- **N° of members:** 45
- **Sector of activity:** ICT, Smart city, Creative Industries
- **Cluster mission:** The city of Brasov is in full transformation process! In order to maintain global competitiveness, Brasov should become a Metropolis of Knowledge where innovation and new technologies become part of the community foundation. The cluster's mission is to encourage creativity and new technologies among local companies, research and higher education institutions, to create a proper ecosystem for entrepreneurial initiatives and to encourage innovation and global connectivity through local products.
- **Participation objectives:** The cluster recently launched a living lab and a technology transfer center, and is therefore interested in connecting with clusters with similar interests from throughout Europe, in order to transfer knowledge, products and services.



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SMART CITY

Urban Planning Cluster



Serbia

- **Year of creation:** 2015
- **N° of members:** 15
- **Sector of activity:** urban planning, smart city
- **Cluster mission:** Urban Planning Cluster is a non-profit association founded in order to connect all parts that make up the complex mechanisms of society, such as businesses, public sector institutions, non-governmental organizations, citizens, as well as to jointly improve and develop all aspects of urban planning.
- **Participation objectives:** Urban Planning Cluster is looking for partnership with clusters, business organizations and institutions and companies in the field of cultural and creative industries, smart city, mobility, transport and logistic.



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SMART CITY

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